

Entrepreneur Flight School: Get Your Business To Take Off!

- Why Most Will Crash And How You Can Soar!
- **Modeling Successful Pilots!**
- Modeling Successful Airlines!
- Take Off With Strategy And Tactics!
- Finding Your Optimal Business Model!

Planning

- Raising The Capital To Build Your Plane – Part 1
- Raising The Capital To Build Your Plane – Part 2
- Raising The Capital To Build Your Plane – Part 3

Financing

- Generating Sales Leads For Your Airline!
- Closing Strategic Partners!
- Turning Leads Into Passengers! (2 Part)
- Creating Word of Mouth! (2 Part)
- Takeoff: Next Level Marketing! (2 Part)

Marketing

Modeling Successful Pilots!

Summary Slide



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"HELPING You Build the
Company of Your Dreams!"

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"Getting The Right Answers
To Becoming Successful
Requires Asking The
Right Questions."

- Evan Carmichael
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- 1) What Keeps You Up at Night?
- 2) What is Your Confidence Trigger?
- 3) What Did You Learn From A Recent Misfortune?
- 4) What Will You Do To Keep Yourself Motivated?
- 5) What is your daily routine? How can you change it to improve your business?
- 6) What is your schedule like at work? What can you do to allow more time for entrepreneurial thinking?
- 7) What is the bigger picture of what you would like to do?
- 8) Are you aiming high enough? Are you being persistent enough? What can you do to improve?
- 9) What is the one thing you are going to focus on being the best at?
- 10) Are you really in to win or just working part-time? When will you fully commit?
- 11) Are you too dedicated to one method of doing things? What can you do to expand your opportunities?
- 12) What steps can you take every day to improve your business?
- 13) What is your style of doing business? What are your core values?
- 14) Where will you find a mentor? What will your plan be?